



# RULES OF DUTCH AUCTION with absentee participation

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- Initial price – Book value (BV)
- In order to register, a participant must pay:
  - 10% deposit (based on BV of the item offered for sale)+
  - 100 KM participation fee
- Participation allowed only to registered bidders
- All bidders have inspected the sale item and agree to purchase it in found condition
- Absentee bids allowed (mailed bids)
- Absentee bidders should indicate their maximum bids, and submit blank bill of exchange accepted by their bank
- Auctioneer keeps the maximum bid of an absentee bidder confident

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### ■ Bidding rules:

- In each step the auctioneer sets the bid amount (up or down from the initial price)
- Bidders accept the price set by the auctioneer by raising their plaques with their registration numbers
- The best bid wins
- In case of absentee bid, the price cannot go below 50% of the maximum amount offered by the absentee bidder

### ■ Payment is made on the day of auction. The auction winner pays: amount of bid, appropriate taxes, and the 15% premium:

- For items worth less than 5000KM, in cash
- For items worth more than 5000KM, via bank account

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## ■ Special Rules I:

- In case there are two bidders who accept the same price, and refuse to increase the bid-> Auctioneer should offer smaller bid increment, and who ever accepts the price, wins the auction
- In case both bidders refuse to accept increased bid, the auction is closed, and both bidders lose their deposits
- In case the maximum absentee bid is higher than the best bid reached on site, then the absentee bidder wins by 50% of the last bid increment

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## ■ Special Rules II:

- If the winning bidder fails to pay the price – loses the deposit
- Auctioneer proclaims the second best bidder the winner
- In case the second best bidder fails to pay the price the same day upon receipt of the notification – loses the deposit
- The next day the auctioneer proclaims the third best bidder the winner. In case the third best bidder fails to pay the price – loses the deposit
- The auction is closed

# FOR SALE

- LOT 1 – HOTEL KARDIAL, BANJA VRUCICA
- LOT 2 – HOTEL PAHULICA, VLASIC
- LOT 3 – HOTEL TUZLA, TUZLA
- LOT 4 – HOTEL SUNCE, NEUM